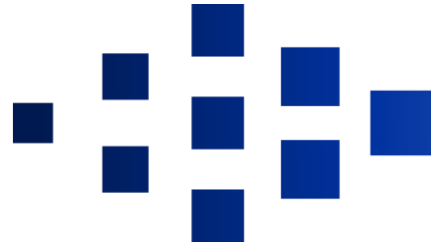




SKKIP

MODELLING AND INNOVATING



Skkip is a management consulting start-up focused on helping businesses find the optimal solution to complex problems, situations and cases of a strategic nature

economic, production, management, finance,
supply chain, process, etc.

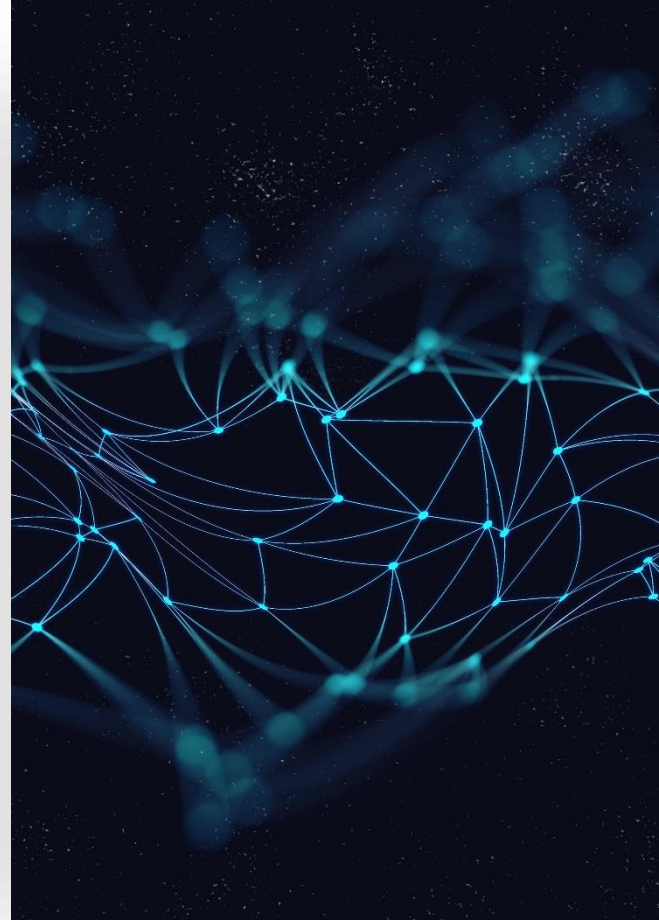
OBSERVE
OFFER
EXECUTE
UNDERSTAND
PROCESS
TACKLE
DISTINGUISH



VISION
MISSION
ACTION AREAS
METHOD
TOOLS
TAILORED APPROACH
WHY US?

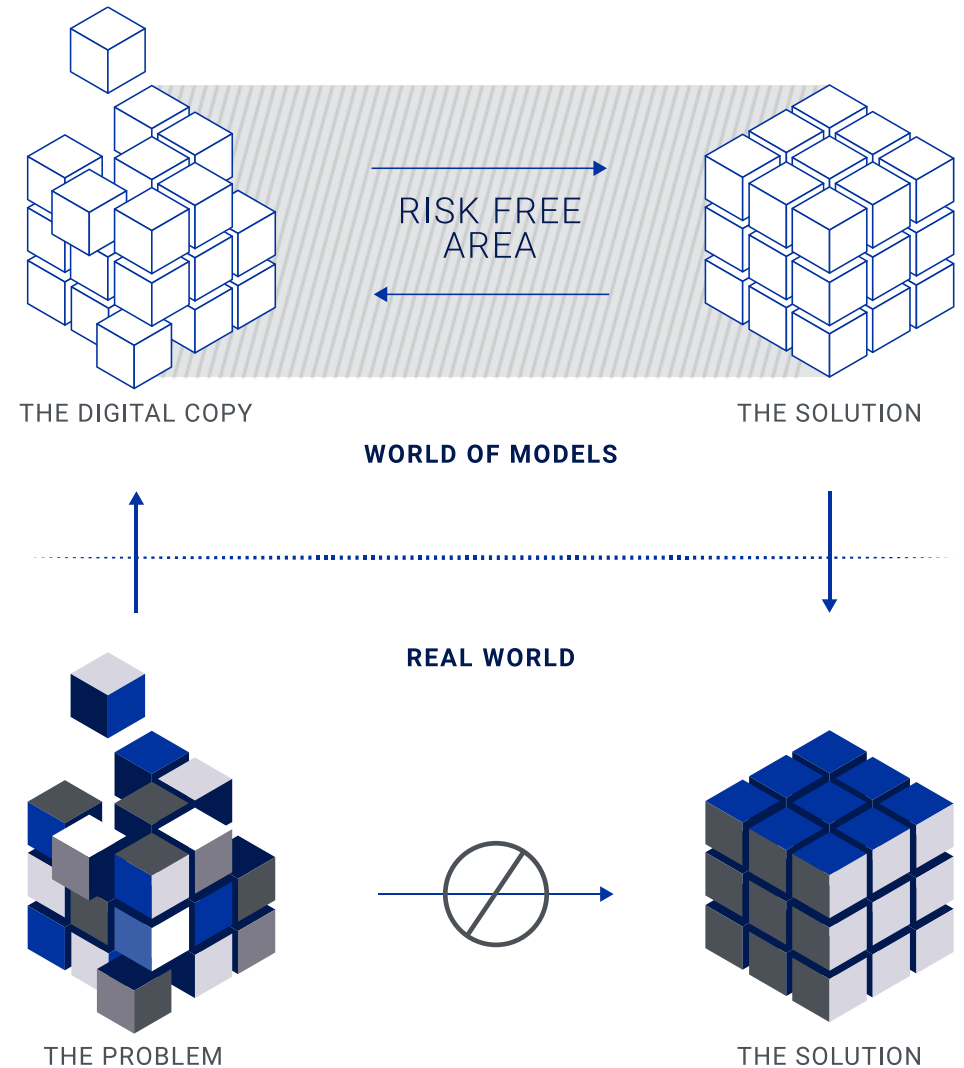
OUR VISION

TAKING CUSTOMERS TO WINNING
STRATEGIES THROUGH
INTELLIGENT METHODS AND
TECHNIQUES



MISSION

WE OFFER STRATEGIC CONSULTING PROJECTS TO HELP CUSTOMERS FIND SIMPLE SOLUTIONS TO COMPLEX PROBLEMS. **WE COMBINE TRADITIONAL ADVISORY METHODS WITH DATA ANALYSIS TECHNIQUES AND STRATEGIC SIMULATION MODELLING.**





ACTION AREAS

STRATEGIC AND OPERATIONAL PROGRAMS

We provide financial, industrial and commercial feasibility analyses: supply chain network, design, manufacturing process analysis and improvement, penetration strategies to foreign markets.



BUSINESS MODEL

We guide organizations towards improving industrial and financial objectives.



M&A SUPPORT

We support and encourage M&A transactions, and other financial transactions in general, such as supply chain financing.

METHOD

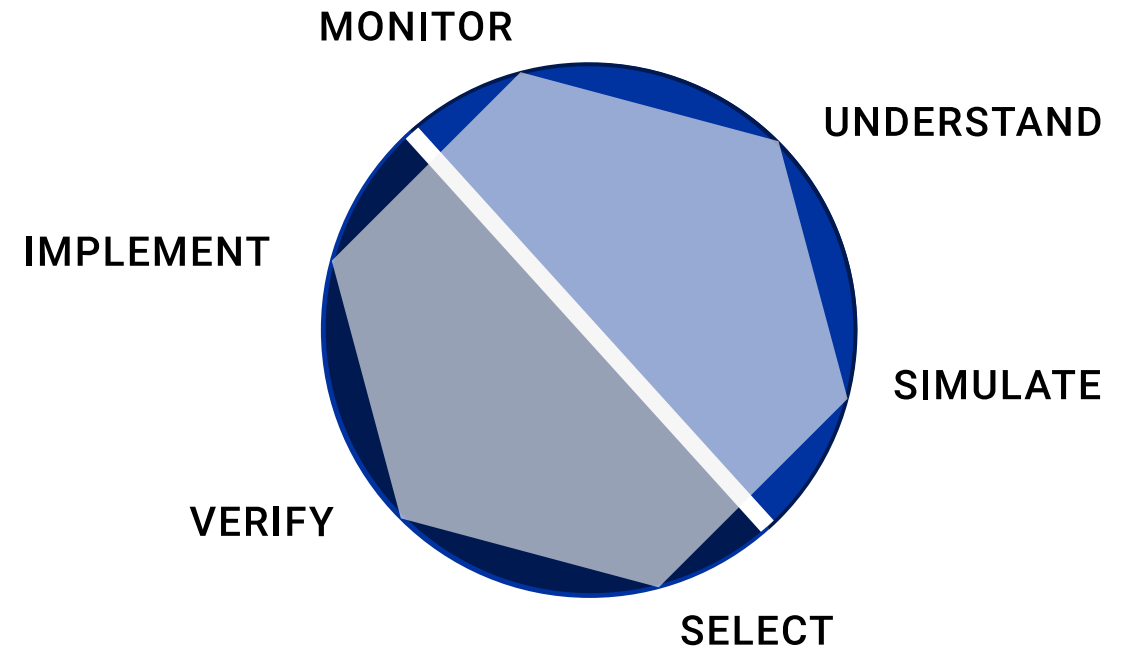
WE CHOOSE A CYCLICAL APPROACH
FROM ANALYSIS TO EXECUTION
IN ORDER TO UNDERSTAND THE INTERNAL
PROCESSES, RESOURCES AND DATA

MONITOR UNDERSTAND SIMULATE

We combine quantitative data analysis techniques with business process models

SELECT VERIFY IMPLEMENT

Alongside our clients' teams, we build executable tools representing the virtual copy of the initial system / problem (otherwise known as the strategic extension of the 'Digital Twin' concept)



TOOLS

WE ADOPT STRATEGIC SIMULATION MODELLING TECHNIQUES IN ORDER TO RESPOND TO SITUATIONAL CHANGES IN THE MOST EFFICIENT AND TIME-EFFECTIVE WAY

Combining data analysis and strategic simulation modelling techniques allows us to formulate prefigured scenarios based on potential decisions. This, therefore, reduces the risk before the validation and execution phase.

The result of this combination can be represented by an extension of the 'Digital Twin' concept (Extended Digital Twin) in an executable software tool that represents the virtual copy of the problem / starting system.



CONSULTING



**STRATEGIC
MODELLING**



PLATFORM

TAILORED APPROACH



CONSULTING

SMEs

Identification and analysis of the problem (P/L approach, area light assessment, lead time analysis)

Use of strategic simulation modelling is also considered depending on the problem.



CONSULTING



PALTFORM

MNCs

SPECIFIC PROBLEM

Analysis of the problem

Intervention of the extended Digital Twin, accompanied by traditional consulting activities

GENERAL PROBLEM

Application of strategic simulation models and extended Digital Twin

The consulting centers around the customization of the tool

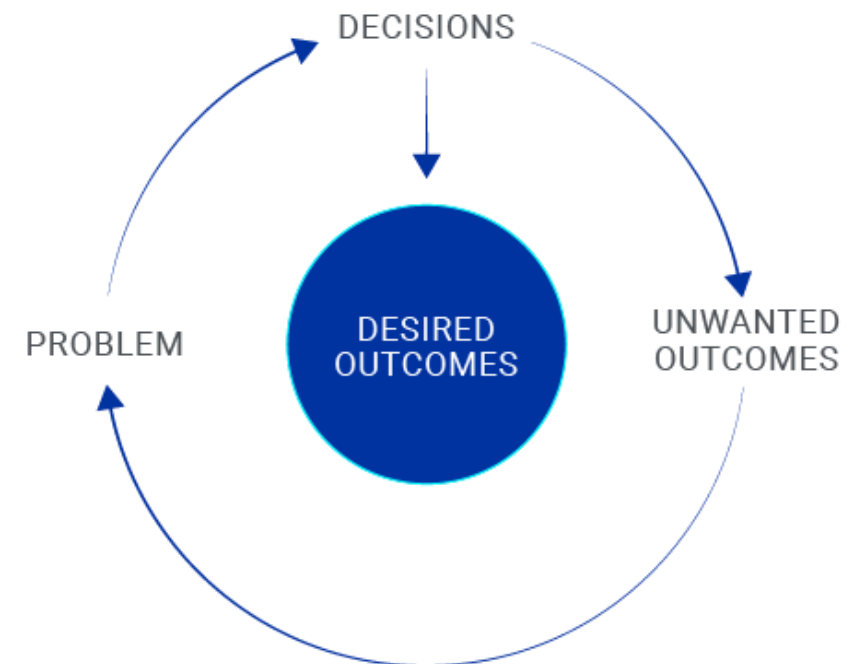


WHY US?

WE OFFER A **MULTIDISCIPLINARY APPROACH**, WHICH GUARANTEES TO FIND THE BEST SOLUTION TO PURSUE IN TERMS OF **MAINTAINING BALANCE AND MANAGING CHANGES** WITHIN THE ORGANIZATION. WE PROVIDE CLIENTS THE ABILITY TO BE PRAGMATIC, PUTTING EVEN THE MOST COMPLEX PROJECTS INTO ACTION.

WE COMBINE TRADITIONAL CONSULTING METHODOLOGIES WITH **QUANTITATIVE DATA ANALYSIS AND STRATEGIC SIMULATION MODELLING TECHNIQUES OF BUSINESS PROCESSES**, WHICH PREDICT POTENTIAL COURSES OF ACTION IN A VIRTUAL ENVIRONMENT. OUR AIM IS TO MINIMIZE THE RISK BEFORE ANY DECISIONS ARE MADE.

OUR CONSULTANTS HAVE **OVER THIRTY YEARS OF EXPERIENCE** IN A RANGE OF MARKETS – FOR EXAMPLE PHARMACEUTICAL, TRANSPORTATION, AUTOMOTIVE, TEXTILE AND FOOD – BOTH IN SMES AND MNCs. OUR TEAM INCLUDES ACADEMICS FROM A RANGE OF DISCIPLINES, PROVIDING TRANSVERSAL SKILLS AND EXPERTISE.





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